

Klodnytskyi Eduard Valentynovych

07.01.1994

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EDUCATION

- Kyiv National University named after Taras Shevchenko
Cybernetics faculty; major – applied mathematics
Unfinished higher education 2010 - 2015

WORK EXPERIENCE

- **Constructions job** 4 months : may 2016 – July 2016
“**Amtex Invest**” OY
Mäntsälä, Finland
Builder
 - Paint, building timber
 - Remove tiles, other.

- **Farm work** 4 months : December 2015 – April 2016
“**Latvalan Maatila**” OY (pigs parm)
Halkosaari, Finland
Take care of pigs
 - medicate pigs
 - Responsible for the two farms

Poltava, Ukraine

 - assistance in care of the cows (pasturing cattle)
 - help in caring for the rabbits, pigs, chickens, geese

- **Organo** (network marketing company selling beverages) June, 2014 – now
<http://www.organogold.com/ru-ru/>
Kyiv, Ukraine
Distributor
 - Promoting the project in Ukraine and other countries
 - Organizing presentations about the company and its products for potential employees and clients
 - Searching for partners and developing the network
 - Organizing large-scale presentations about the company for big audiences

- “**Ocean’s Taste**” LLC (company selling fish) November, 2014
Belousovo, Russia
Fish seller
 - Opening and shutting the store

- Products lay-out
- Products registration
- Providing information for consumers about the store's assortment
- Selling fish
- Accounting of the funds
- Ensuring the achievement of sales plans

● **Personal business “Hand Express shoeshine”**

December, 2013 – May, 2014

Kyiv, Ukraine

Founder and director

- Purchasing necessary equipment
- Searching for the floors for rent and negotiations with landlords
- Signing the contract with the landlord
- Attracting clients and providing the service
- Searching for employees
- Organizing trainings and internships for employees

● **Kodak**

May – August, 2013

Eurika, Missouri, USA

Cashier at “Six Flags Saint Louis” amusement park, photographer

- Selling photographs to the visitors
- Setting the contact and convincing the visitors to buy photographs
- Taking photos of the visitors
- Ensuring the implementation of the photos sales plans
- Following the system and rules of sales of Kodak company
- Opening and closing the sales point

● **Taxi 309**

April, 2013

Kyiv, Ukraine;

Taxi driver

- Transferring the passengers according to the order
- Performing orders in Kyiv and to other Ukrainian towns
- Keeping the car clean and neat

● **“Leading” LLC**

June, 2012

Obninsk, Russia

Storage specialist

- Receiving goods in the warehouse from suppliers
- Registering the products
- Issuing the goods to wholesale customers according to the documentation

HONORS AND AWARDS

● Best seller of the month

May – August, 2013

Kodak, Eurika, Missouri, USA

- For a constant over-performance in the photo sales plans

ADDITIONAL EDUCATION

● Trainings in Organo network marketing company

June, 2014 – now

Kyiv, Ukraine; Moscow, Russia

- management
- sales techniques

ADDITIONAL INFORMATION

● Knowledge of the languages: Ukrainian, Russian, English (upper-intermediate), German (elementary), Spanish (elementary)

● Hobby: playing the guitar, sports, reading books, traveling, drawing, singing, reciting poetry, meeting new people

● Personal features: responsibility, sociability, punctuality, initiative, ability to work alone as well as in a team, active approach, enthusiasm in work, cleanliness, self-discipline, leadership skills.

